

Hi,

Collaborative Working Practitioners Course

Collaboration is evolving and becoming a greater part of business strategy as we all seek to achieve increased value and success.

We can see this currently within NZ in many ways, such as;

- In the way Infracom is engaging in developing its infrastructure strategy through collaboration, co-design and consensus
- Through the NZ Construction Accord's principle of "Build Trusting relationship" which calls for *working in a collaborative and inclusive way*.
- The Government's Procurement Charter which sets out Government's expectations for how agencies should conduct their procurement activity to achieve public value. One of those expectations is to *Encourage collaboration for collective impact*.

You may wish to reflect on whether these principles and expectations are real in your organisation, or supply chain, and if they are producing improved value and success. Sometimes we may come to realise that "we don't know what we don't know" and we have just been scratching the surface while there is a whole lot more that we could learn that would make such a huge difference.

The Institute for Collaborative Working NZ is holding a two-day Collaborative Working Practitioners Course in Auckland on 17/18 February 2021 at Clifton's Conference Centre, Level 4/45 Queen St and we'd love it if you could attend. Earlier this year when we ran this course the attendees rated it as 8.8 out of 10 for enhancing their learning even though they had all been involved in collaboration for a number of years. You may wish to nominate other people from your organisation for the Course, or forward this invitation to other partners you know may be interested in a collaborative approach to business.

This course will provide knowledge and application of Collaborative Business Relationships and help you understand the steps for implementing collaboration in business relationships. The course will equip you to support and deliver on the real benefits that collaboration in business can bring.

The two-day course requires a minimum of 10 participants and is limited to a maximum of 16.

An overview of the course is attached. If you wish to attend please complete the attached booking form and return this to admin@icwnz.co.nz. The course fees are \$2200 + GST per person.

If you have any enquiries about the course please contact either of the Course Facilitators Dave Macdonald (0274736824) or Chris Olsen (0274477098) to discuss.

We look forward to seeing you at the Course

Many thanks

Dave Macdonald

Director ICWNZ

